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Avon bottle price guide

While Avon produced numerous bottles over its 100+ year history, only some are considered rare and valuable from a collecting standpoint. 7. Share them in the comments section! Find prices for AVON BOTTLES to help when appraising. Your next best option is to check the 'sold' listings on whichever platform you're using. 1969 Avon Stanley Steamer Car Decanter Value: Up to \$3,500 One of Avon's rarest automobile designs, modeled after a 1906 Stanley Steamer. Vintage Avon Cranberry Perfume Bottle | Antique Red Perfume Bottle. In the 1970s, Avon was producing a vast number of bottles so you'll find a range of designs from this era. That could be why it's being sold for around \$22 at the time of writing. You'll get a better price if you sell them to private buyers on the internet. But first, to show you just how valuable Avon bottles are, here are the 10 most valuable Avon bottles currently for sale online in April 2023. All Avon bottles should have a mark or logo somewhere on the bottle to indicate that it was made by the company - this is how you tell if a bottle is authentic. Manufactured sometime in the 1970s, these snails are a prime example of the kind of animal-themed perfume bottles that Avon was producing at the time. 6 - 1970s Crane Vintage Avon Perfume Bottles Image Credit: RusticRosesCA This pair of cranes is in great condition. But the animal-themed ones were the most popular. 1970s Avon Bald Eagle Decanter Value: Up to \$900 Avon's majestic American bald eagle bottle perched on a branch was a popular patriotic pick in the 1970s. Furthermore, it's in such mint condition that it still has the original sticker on the bottom and the original perfume inside it. Finally, check where it ships from. Avon Mixed Lot of 16 VTG Figural Collectible Cologne Perfume Bottles Image Credit: Valuable Vintage Avon Bottles Are you one of those people who buy items based on their packaging? You can shift your lot from the \$2 range to the \$200 one by combining a rare bottle with many common ones. For instance, one complete set of bottles sold for around \$60 online. Evans auction in 2021. But for now, here are 10 high-valued Avon bottles to gawk at. Wild animals and canons will do nicely. As time goes by, these prices may increase. VTG Avon Cologne Perfume Bottles Figurines Bell Truck Pipe Poodle Image Credit: Valuable Vintage Avon Bottles A lot of the time, you'll use up a perfume and keep the bottle if it's pretty. Then in 1892, they incorporated under the trade ... This guide aims to provide collectors with a comprehensive understanding of Avon bottle collecting, including the history of Avon bottles, how to identify authenticity, factors affecting their value, and where to sell them. He later launched the Avon Times newsletter and the National Association of Avon Collectors (NAAC). The average prices we have seen are around \$50 to \$100, although a few very rare designs have sold for more than that. Avon bottles from the 1970s-1990s are becoming increasingly sought-after. Still, collectors want it! So resellers will open the bottle, repack the perfume in little vials, and sell it separately. Astrology has made a huge comeback in the late-2010s and 2020s, and people are eating up vintage goods relating to all things horoscopes. Only buy products that have been dated by the seller, so you know just how vintage the item is. They even made aromatic replicas of popular models like the VW Beetle, the Ford Edsel, and the Cord, as well as horses, ships, and trucks. These were aimed at male customers. Name: Bird of Paradise Lot (11) Year: 1969 Value: \$49.89 So while collectors do buy the clogno inside those vintage Avon bottles, it won't smell as fresh or last as long. 13. Years later, Avon would offer a mix of beauty, cosmetics, and home goods that people could purchase, but in its infancy, they focused on fragrance. Name: Green Cream Pot Year: 1920s Value: \$1,340.75 Also Read 7 Best Vintage Sewing MachinesA convenient resource for resellers is the Avon Collector's Encyclopedia published by Bud Hastin in 1969. Before LuLaRoe cracked open the world of multi-level marketing schemes, our parents were hawking cosmetics and dinnerware for decades. Whether you're a seasoned collector or just starting to dip your toes in, there's never been a better time to start appreciating these beautiful pieces of Avon history. Avon Cars Collection (Lot of 3) Image Credit: Valuable Vintage Avon Bottles If you happen to be scouring your grandparents' attic for goodies, cars are a good place to start. This 1960s design in excellent condition has brought \$300-\$350 in recent years. There's a trading idea for you! 9. As an incentive, he offered customers a free bottle of perfume with each book purchase. A green and soapy scent, it's something that kids and teens were gifted all throughout the 70s. Related Articles Taking it back to where it all started are these highly valuable and collectible vintage Avon perfume/cologne bottles. Yes, Avon perfume bottles are aesthetically attractive. They've proven elusive to collectors, fetching up to \$750 in mint condition. They sold perfumes, powder compacts, rouge, lipstick, toilet water, and other cosmetics. Then you had the darker glass pieces in black or red. It also comes with the original packaging which looks to be in very decent shape. Tips for Collecting Vintage Avon Bottles Ready to start building your own collection of these charming vintage vessels? Products within the line were specifically designed with young girls in mind, and they featured characters with flower themes. This delphite bottle is styled like a Greek vase with mythological characters. Factor in the shipping costs! Avon bottles are not going to make you rich, but they are great novelty items to collect. Most Valuable Vintage Avon Bottles Worth Money 1. It still stands today. If you find one of these, the age alone is what gives it value. But first, let's delve into the history of Avon and explore what makes its vintage bottles so covetable. 3. Name: Dolphin Year: 1970s Value: \$99.24 You can spot the masculine Avon batches by their bottles. In this article, I'll share some of the most valuable Avon bottles that every serious collector should know about. 16. The 10 Most Valuable Avon Bottles The market is always changing and more Avon bottles may appear, so if you scroll down to our guide you can find a list of places to buy and sell them. The cars, bells, angels, and guns were mostly produced in the 1970s, so finding a more unusual design (like this queen of hearts Avon bottle) is a good way to identify that it's probably more valuable. Or the judge's gavel. 17. They're created to look like tiny lamps. Usually, it's women that buy scents for their men. Avon has been producing perfume and cologne since it was founded, over 122 years ago. If the seller is asking for a high price (a few hundred dollars or more) then check the description for a reason why. Scents with a woody undertone last longer than fruity or floral ones, so that's an idea. However, the fact that it is from the 1950s which is considerably earlier than most Avon bottles, it still has value regardless. As an antique appraiser and collector myself, I've studied the Avon bottle market for years. They are collectible items and may be worth more money in a set. Avon bottles produced during the 70s were mainly angels and cars, with some animals (although animal-shaped bottles were also produced in the decades before). Bottles from the early to mid 20th century tend to command the highest prices. Are Avon bottles from the 70s worth much? Avon really hit gold with their early 70s fragrances. Meeting other Avon bottle enthusiasts is a great way to learn more about your new hobby. If you don't verify what buyers are willing to pay, you may overspend on 'collectible' that isn't really that valuable. Another light cologne is the Daisy Dreamer set. 1 - 1970s Queen of Hearts Avon Bottle Image Credit: VintageSevendipsKH Currently up for sale at \$1,130 this is a 1970s Avon bottle with queen of hearts design top. Avon bottles might not have Rene Lalique level values, but they do pretty well for themselves considering their age and cultural relevance. They tried various shapes including boats, cars, and ships. But that's not always possible, so instead you can buy collectible Avon bottles online. 1960s Avon Pipe Decanter Value: Up to \$400 This 3-piece pipe decanter was used for Avon's "The Uncollected" men's cologne in the 1960s. Uncork up to \$250 for this bottle if you spy one in the wild. Happy hunting! When you think of Avon today, the term MLM (multi-level marketing) springs to mind. 1970s Avon Dune Buggy Decanter Value: Up to \$500 Surf's up with Avon's bright orange dune buggy decanter from the 1970s. This shows items that are paid for and are in transit to their new collectors. The first convention was in 1972 with its own special edition bottle. That said, this is a plastic lotion bottle, so while Unforgettable is a classic, this one is unlikely to sell. Research the worth of your items without sending photos or descriptions Let's check out the most valuable Avon bottles he made. The sculptured bottles, including cars, animals and figurines, were produced from the 1960s onwards. Although a little rough around the edges, there's no doubt that having the original packaging adds to the collectability of the item (and therefore the price too). With these factors in mind, let's explore some of the most valuable Avon bottles on the market today. Originally, the bottles were just elegant containers, but over the decades they were released in novelty shapes that have become quite collectible. Also, he used a female sales team. But what if you don't know about cars? The perfume will likely dissipate within half an hour of use. Some of the early perfume bottles fetch the highest prices. They've probably been stored away in an ex-Avon lady's attic - we've actually seen several
comments during our research of Avon representatives from the '70s and 80s storing away stock that never sold and forgetting all about it. It's smarter marketing. 1. They come in attention-grabbing colors that look gorgeous on displays, even after the perfume is finished. The Future of Avon Bottle Collecting: 2023 and Beyond The Avon bottle collecting hobby has been going strong for decades, and it shows no signs of slowing down. All rights reserved. Complete Guide to Old Avon Bottles There are hundreds of different Avon bottles, so don't feel disheartened if you don't spot yours above. Are car Avon bottles worth anything? Whenever possible, look for Avon bottles that still have their original boxes. Usually, you'll find them selling in multi-piece collections for around \$100-\$200. How many Avon car bottles have been produced? Vintage Avon Bottles Recent Sales Prices 1930s Mickey Mouse \$358.50 1970s Small World Collection \$177.50 1980s Little Blossom 'Whisper' \$157.50 1980s Little Blossom 'Daisy Dreamer' \$81 1970s Chess Set \$65.99 1970s Zodiac Star Sign Set ~\$60 1970s Moonwind \$50 Sex sells well, but Disney sells better. Condition is critical to an Avon bottle's value. I'll also provide tips for identifying authentic vintage Avon bottles and getting the best deals when buying and selling. Name: Cars Year: 1970s Value: \$50 With Avon bottles, you don't have to know the make or model. It also depends on the size and material of the Avon bottle. For example, one bottle recently sold on eBay for \$81. You can find them sold individually or in complete sets. 11. Vintage Avon Bottle Greek Mythology Scene Original Lid Blue & White Image Credit: Valuable Vintage Avon Bottles The most valuable Avon perfume bottles came in different glass grades. 1965 Avon Train Locomotive Decanter Value: Up to \$1,000 All aboard! This green glass locomotive chugging down the track was only released by Avon in 1965, making it a rare and valuable catch. The Avon Company, as they are now known, have gone through some tough times over the years. A top condition set with pipe, stem, and base has sold for \$400. While these are some of the most valuable Avon bottles sold recently, this is by no means an exhaustive list. Also, while you can re-sell scents, any soaps or lotions are probably rancid. Many Avon bottle designs reflected the popular culture of their eras, from 1920s boudoir accessories to 1950s automobiles to 1970s disco decar. 1969 Avon Vintage Slot Machine Decanter Value: Up to \$600 You'll feel like you've hit the jackpot if you score Avon's slot machine decanter in working condition with no missing parts. 7 Canadian Goose Valuable Avon Cologne Bottle Image Credit: Blessed Patriot We've seen a lot of perfume so far, but here's an example of a decent priced cologne bottle. Yes, that's right. Mint condition examples with the original box canter off for about \$200. You can sell them in batches to improve the price. People who collect Avon bottles rarely do so to make a fortune. The color is beautiful though, you've got to admit that! The main feature that separates this Avon bottle to many of the others on this list is the top. At the same time, the most rare and valuable bottles from Avon's earliest decades continue to appreciate, as more collectors enter the market and compete for limited supply. By understanding the origins of these collectibles, you'll be better equipped to spot rare gems that could be worth a small fortune. McConnell, a traveling salesman who peddled books around the country. 1987 Avon Mrs. Glance at current bids to see if there's any interest. 3 - 1950s Cranberry Perfume Bottle Image Credit: Bharatkakzhana This bottle is from the 1950s and is in good condition - but not amazing condition. Not all Avon bottles have numbers, but those that do are usually a reference to the volume of the bottle or the year it was produced. The cars are one of the most well-known Avon styles, but some other (older) styles fetch higher prices at sale. Avon began selling perfume in novelty containers back in 1886, and over the decades, these playful designs have become cherished collectibles. Name: Unforgettable (plastic) Year: 1960s Value: \$1,319.15 An Avon fanboy or fangirl will buy a bottle of bath wash or rouge if it's NMB (near mint, no box). Yes! Some of the car (and vehicle) shaped Avon bottles are very rare, and therefore worth as much money as some of the very old un-shaped Avon perfume bottles. Revisit that powdery nostalgia for sweet scents and powerful colognes with the most valuable Avon bottles and decanters your parents or grandparents just might have tucked away at the back of their bathroom cabinets. A rare find in top condition that can gallop away with over \$1K at auction. Name: Mixed (11) Year: 1970s Value: \$75 It's been sealed since it left the factory, and it's an alcohol-based perfume rather than a biodegradable, but its scent is barely valid. Where to Find Collectible Avon Bottles Half the fun of collecting is in the thrill of the hunt! Here are some of the best places to search for vintage Avon bottles to add to your collection: Estate sales, garage sales, and flea markets Online marketplaces like eBay and Etsy Live auction houses (online and in-person) Avon collector conventions and events When buying Avon bottles online, be sure to review photos carefully and don't hesitate to ask the seller for additional pictures or information. Leather was a cologne and Sterling Six was an aftershave. McConnell started selling books door-to-door. Name: Tasha Flamenco Dancer Year: 1980s Value: \$79 But professional evaluation and grading can be pricey. There's also the promise that they may rise in value in the future. You had some in translucent colored glass, mostly green or cobalt blue. Rounding out the top two most valuable collectible Avon bottles on the market is the company's 1970s Disney "Small World" collection. Perhaps they are selling their collection. Early bottles produced before the 1960s were elegant and beautiful but very simple. This shift in business and tough times for the company has meant no collectible items have been produced since the late 1990s. If you look at the majority of Avon bottles sold on eBay, \$10-\$20 is the norm. The Snoopy and Schroeder design can sell for around \$450 with the original box. That's why it's currently up for sale at around \$126. The perfume and cologne bottles sold by Avon were particularly distinctive and sought after when they were sold, and now they are selling for larger amounts online. Typically, the bottles aren't worth a ton and sell for the most amount of money in large, unopened, or partial collections of the entire beauty product (crème fragrance, lotion, soap, etc) line, like this set that sold for \$50 online. For \$175, you can get this set of three blue glass Avon bottles. They launched Moonwind, a popular discontinued fragrance, in 1971. These colognes and aftershaves were packed in bottles shaped like cars, trains, trucks, ships, or shoes. Only the cologne bottles were glass, while the rest were plastic. Getting a value for your Avon bottle is fairly simple using our guide! What Are Avon Collectible Bottles? Confirm the date, because some of those hundred-dollar bottles have sat unsold for ages. Avon also gave names to their scents and the bottles they came in, which is useful for identifying when they were produced if there's no year printed on the bottom (see FAQs below for more info). 1970s Avon Valuable Avon Cologne Bottle Image Credit: Valuable Vintage Avon Bottles Two other top collectibles are the boot-shaped Leather bottle from 1966 and the roadster-shaped Sterling Six bottle from 1968. The seller indicates that this item has some scratches and may be chipped, which reduces the price. The seller has it priced at \$166. But for now, they are simply nice trinkets to own. Avon was one of these early adopters. Are Avon bottles worth money? 15. 6. One, you might be a reseller at a garage sale or thrift store and you want to know what the item is worth before you buy it. Name: Mixed Year: Mixed Value: \$95 But their product volume is part of the problem. When put together, they fill an entire playable chess board. This can be helpful with identifying when the bottle was made, but it's typically an indication of value. Look for collector groups on Facebook and elsewhere online to share finds and get advice from seasoned pros. Motorbikes, trains, Locomotives, fire engines, and all manner of cars were also produced. The great condition of these bottles and the fact that they're mostly still full of the original perfume, is why they are selling for this high price. Savvy collectors will continue to hunt for sleeper hits that have yet to peak in the market as well. Patience and persistence are key when hunting for those extra rare gems. Where to Sell Old Avon Boes As Avon bottles are vintage items, selling them at flea markets or selling them directly to vintage antique collectors is certainly possible. For example, Avon bottles from the 1950s and 1960s are very popular with Baby Boomers who fondly remember them from childhood. Ensure any caps or accessories are original. 1960s Avon Coventry Castle Decanter Value: Up to \$250 Lords and ladies will royally delight in Avon's Coventry Castle decanter from the 1960s. For particularly rare and valuable bottles, consult an expert to appraise them before selling so you can price appropriately. © 2025 Love2Know Media. So the most valuable Avon bottles are sold in their original boxes, undamaged and unopened. The surest way to know the value of your item is to have it appraised. Name: Mixed Year: 1960s Value: \$50 But if you've looked around, you'll see how low they're priced. Some collectors want powder bottles or lotion bottles as well as cologne containers. Some rare Avon bottles from years past can fetch hundreds or even thousands of dollars on the secondary market today. Rarity: Avon bottles
that were part of limited edition collections or only produced for a short time are more sought-after than mass-produced designs. Vintage Avon Bottles were more than just packaging; they were decorative objects and keepsakes that could be repurposed even after the original perfume was gone. 8 - Avon Bird of Paradise Swan Bottle Image Credit: LittleRedHenVINTAGE This is a lovely example of an Avon bottle that's not made from opaque glass nor garish plastic. Near mint condition examples have sold for \$2,000-\$2,500 in recent years. The packaging is an important part of the collectible and can significantly increase the bottle's value, as long as it's in good shape too. Avon bottles that have retained their original paint, labels, and packaging are more valuable than those with wear and damage. Now, some of those products are actually quite valuable. Have realistic expectations. David and his wife Lucy first went into the fragrance business in 1886. Today, it's a treasured find that has sold for up to \$250. This is a touch more average price and it's certainly worth it if you want to buy a genuine vintage Avon bottle. Model cars with clockwork motors sell well. Avon also made milk glass bottles in green and blue. Name: Here's My Heart (Angel) Year: 1970s Value: \$99.02 David died in 1937, and by 1938, Avon Products was the name of the entire company, not just a select division. VTG Avon French Phone Perfume Bottle Roses Cologne Bottle Rare "K Image Credit: Valuable Vintage Avon Bottles This first NAAC bottle was sold at \$10.95 and was exclusively for club members. The three sites linked above - Etsy, eBay, and Ruby Lane - are the best places to shop vintage Avon bottles online. Bottles with unique shapes, colors, and intricate embossed details tend to be worth more. The History of Avon Perfume Bottles Avon's story begins in 1886, when founder David H. In fact, it's pretty simple! However, it is made of glass and has the original stopper on it. It was a concept promoted by David H. These were opaque. For an uncommon shape that was made in the last 50 years or so, this is a reasonable price. McConnell met a national demand for perfume samples by mixing his own scents and creating the company, Avon. So, if you know someone who used to be an Avon lady 30+ years ago, ask them if they have any Avon perfume and cologne bottles. Vintage Avon Dolphin 1970 Collectible Perfume 100 ml Image Credit: Valuable Vintage Avon Bottles While you can resell minuscule amounts of certain Avon perfumes, it helps to know the base. Examples still in the original box have recently sold for around \$900. These earliest Avon bottles, dating to the 1900s-1920s, are extremely rare today and command the highest prices among collectors. McConnell realized that attractive packaging was key to selling fragrance. 1964 Avon Jaguar XKE Roadster Decanter Value: Up to \$1,500 An incredibly detailed model of a Jaguar XKE sports car in silver and navy blue. Avon Millenia Eau de Parfum 1.7 Fl Oz & 13 Fl Oz Full Image Credit: Valuable Vintage Avon Bottles People look up eBay listings for two main reasons. It has its original lid, so it can sell for the same price as two lidless ones from the same batch. Ruby Lane - a vintage marketplace that's best for serious sellers who need to list a minimum of 10 products at once). 2 - 1981 Sweet Honesty Perfume Bottle Image Credit: MilkThreadandHoney This is a bottle from the 1980s and a great example of a valuable Avon bottle that doesn't have an overly extravagant design. You can burn your cars with sports bottles and other guy-friendly themes. Well, David visited a landmark in the UK called Stratford Upon Avon. The company mass-produced bottles. This is very distinctive Avon! The scent that was used in these after shave bottles was known as 'Wild Country'. Avon Collectible Perfume Bottles Price Guide Avon bottles aren't going to make you rich, but they will give you a little pocket money. Many guide books and online resources can help you learn to identify the real deal. If the seller doesn't show the product from a particular angle, message them and ask for it. Some of the most popular were novelty containers shaped like cars, trains, animals, bells, lanterns, and more. However, toward the end of the 1960s and running up to the mid-1990s, Avon produced novelty bottles in all manner of shapes and styles. Where to Buy Avon Bottles for Sale As a buyer, purchasing bottles in-person is best because it enables you to assess a product for damage and authenticity. Before long, McConnell's homemade scents were more popular than the books. If you think you've got a good idea of the price from researching the rarity and year your bottle was produced, then selling online is the way to go. 1968 Avon Galloping Horse Decanter Value: Up to \$1,200 One of Avon's earliest and most detailed horse figurine bottles, produced in 1968 only. It could be worth hanging onto your collectible Avon bottles! What Are Avon vintage perfume bottles? Back then though, perfume bottles were cheap and functional, so it's hard to find these original bottles intact. Then in 1892, they incorporated under the trade name California Perfume Company (CPC). Would it have looked awesome? But the industry also packages perfumes in tiny bottles with large atomizers (the spray thingie at the top) so you'll use it all up within a few months. 9. Limited edition and pristine condition examples will always be in demand. Avon vintage perfume and cologne bottles are simply bottles made over the past century by beauty company Avon. Today, these collections hold some serious nostalgic value and sell well at auction. Not only are they gorgeous to display, but with some knowledge and a keen eye, you could uncork a very wise investment as well. Antique Avon Perfume Bottles are vintage items, selling them at flea markets or selling them directly to vintage antique collectors is certainly possible. For example, Avon bottles from the 1950s and 1960s are very popular with Baby Boomers who fondly remember them from childhood. Ensure any caps or accessories are original. 1960s Avon Coventry Castle Decanter Value: Up to \$250 Lords and ladies will royally delight in Avon's Coventry Castle decanter from the 1960s. For particularly rare and valuable bottles, consult an expert to appraise them before selling so you can price appropriately. © 2025 Love2Know Media. So the most valuable Avon bottles are sold in their original boxes, undamaged and unopened. The surest way to know the value of your item is to have it appraised. Name: Mixed Year: 1960s Value: \$50 But if you've looked around, you'll see how low they're priced. Some collectors want powder bottles or lotion bottles as well as cologne containers. Some rare Avon bottles from years past can fetch hundreds or even thousands of dollars on the secondary market today. Rarity: Avon bottles that were part of limited edition collections or only produced for a short time are more sought-after than mass-produced designs. Vintage Avon Bottles were more than just packaging; they were decorative objects and keepsakes that could be repurposed even after the original perfume was gone. 8 - Avon Bird of Paradise Swan Bottle Image Credit: LittleRedHenVINTAGE This is a lovely example of an Avon bottle that's not made from opaque glass nor garish plastic. Near mint condition examples have sold for \$2,000-\$2,500 in recent years. 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If you think you've got a good idea of the price from researching the rarity and year your bottle was produced, then selling online is the way to go. 1968 Avon Galloping Horse Decanter Value: Up to \$1,200 One of Avon's earliest and most detailed horse figurine bottles, produced in 1968 only. It could be worth hanging onto your collectible Avon bottles! What Are Avon vintage perfume bottles? Back then though, perfume bottles were cheap and functional, so it's hard to find these original bottles intact. Then in 1892, they incorporated under the trade name California Perfume Company (CPC). Would it have looked awesome? But the industry also packages perfumes in tiny bottles with large atomizers (the spray thingie at the top) so you'll use it all up within a few months. 9. Limited edition and pristine condition examples will always be in demand. Avon vintage perfume and cologne bottles are simply bottles made over the past century by beauty company Avon. 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